Introduction to the BGT COMPANY 🔇

COMPNANY INTRODUCTION

Korean Cosmetic Distributor & OEM/ODM Agency





Who are We?



What We Do?

Sales Performance / Brand



Channel & Process Export & Distribute



Contact Us We are BGT

Who are We?

01

Nothing is Impossible. We are BGT COMPANY.

01 OUR CEO

WHO ARE WE?



BGT co.

Nothing is Impossible.

Professional brand of cosmetic & pet products by Young and talented people

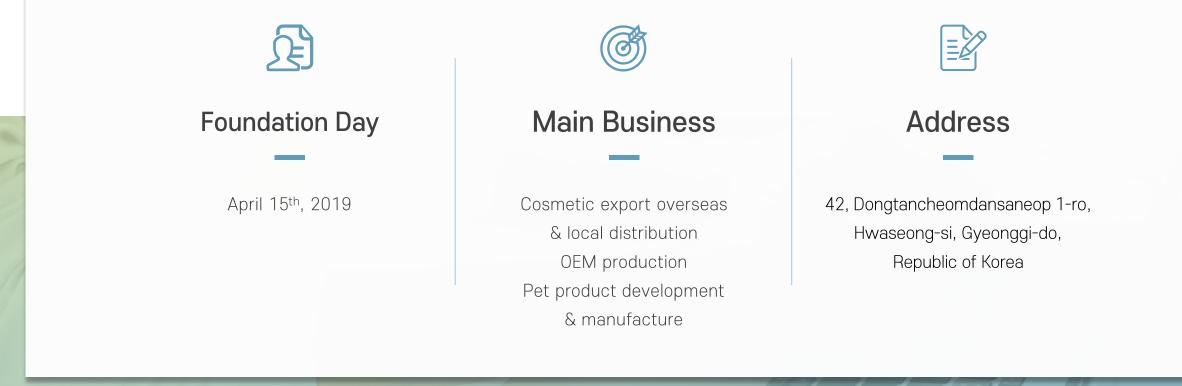
BGT company builds the best process of K-beauty brand distribution abroad such as China, Japan, Southeast Asia, and U.S. We are able to help beauty brands to enter the global market in the most efficient way through our deep understanding of the brands.

BGT Company CEO Anthony Kim



01 INFORMATION

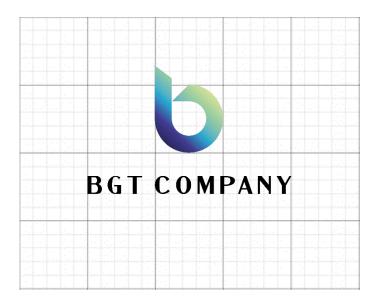
WHO ARE WE?



D'elester P



C.I Introduction



'Eco-friendly' company crossing 'sky' and 'ocean' heading to the world.

Round circle means the global distribution, showing rapid development to the world. Various colors show the identity of our company which pursues innovation and change.

COLOR



BGT Dark Blue

CMYK Color – C 97%, M 91%, Y 20%, K 7% RGB Color – R 48, G 50, B 116

BGT Sky Blue

CMYK Color – C 67%, M 9%, Y 18%, K 0% RGB Color – R 71, G 177, B 203

BGT Yellow Green CMYK Color – C 27%, M 0%, Y 54%, K 0% RGB Color – R 202, G 221, B 154

Dark Blue and **Sky Blue** means exportation By crossing ocean and sky,

Yellow Green shows the vision of BGT company To become an eco-friendly companion

01 VISION OF BGT

WHO ARE WE?



You will reach where you don't want to go If you don't know where you want to go

Accompanying toward eco-friendly future With BGT COMPANY

01 VISION OF BGT

WHO ARE WE?

Flexible and responsible corporate culture

Members actively fulfill their duties with responsibilities

Advanced and systematic process

BGT COMPANY is seeking innovation, not being afraid of changes

System for training the best professionals

Members communicate with their professional knowledge of each field.



01 HISTORY

WHO ARE WE?

2019.04 Foundation of BGT Company

2019.08 Company expansion & relocation2019.08 Started Labeling service for exportation

2019.12 Annual Sales had reached 3 billion won

2020.02 Development of company's own brand

2020.02 Development of color cosmetics brand2020.02 Exclusive contract with Designer 'Hou'2020.03 Constructed official partnership with DHL2020.04 Entered to the official Coupang market place

2020.11 Development of company's own pet snacks & products

2019.09 Established Online Business department

2019.09 Registered telemarketing business 2019.10 Opened the official online mall

2020.01 Attracted investment from the government

2020.01 Attracted investment from small & medium Business Corporation 2020.01 Joined 'young tomorrow' deduction

2020.04 Created BGT Company Website 2020.05 Official contract for sole agency with Domestic cosmetics brand company 2020.08 Expansion of warehouse 2020.09 Signed an MOU with Korea cosmetics distributor in Japan

2020.12 Annual Sales had reached 8 billion won 2020.12 Awarded the 3M Dollar Export Tower 2021.03 Company expansion & relocation 2021.08 BGT 3PL Service Open

What We Do?

Korean Cosmetic Distributor & OEM/ODM Agency

02



WHAT WE DO?



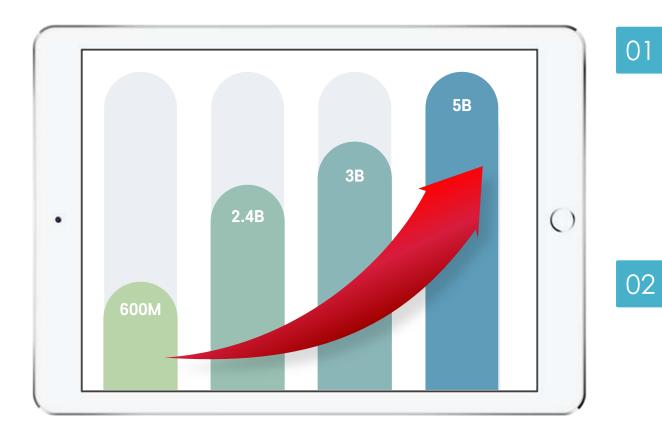
Beyond ordinary service Deliver impression

BGT COMPANY

Value beyond Customer experience

02 SALES PERFORMANCE

WHAT WE DO?



BGT company Total Sales: ₩11 billion

- Handle more than 100 brands
- Have more than 40 domestic/foreign accounts
- Monthly average sales are more than a billion won

Foreign Sales: 9.5 billion Domestic Sales: 1.5 billion

- Yearly exports of 2020 surpassed 5 million dollars.
- Awarded [\$3 million dollars tower of export] in 2020 from Korea International Trade Association

02 SERVICE

WHAT WE DO?



Export Experience

Provide distribution and services based on the export regulations for every country included Asia/North America.

Own Brand Development

Develop trendy and well made cosmetic products with professional knowledge of the cosmetics.

OEM /ODM Progress

Contracted to the domestic cosmetic manufacturers Proceed OEM/ODM for domestic/foreign brands

02 BUSINESS

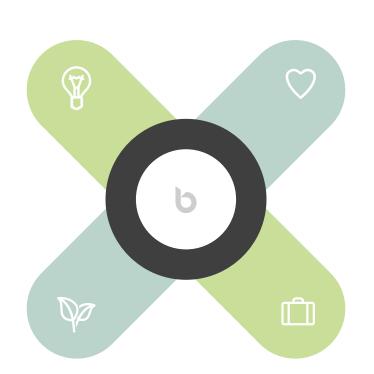
WHAT WE DO?

Cosmetics distribution and brand development

Import and Export(China, Japan, U.S., etc.) Overseas location labeling service Domestic online/offline distribution Mobile/Website development Product Development

Cosmetic brand

Launched Eco-friendly cosmetics brand, 'FROM NONE' Enter domestic online/offline markets Export to foreign online/offline markets



Pet product brand

Launched own pet product brand, 'SWING DOG' Professional pet snacks & products development Entering domestic online/offline markets Export to foreign online/offline markets

Dog café & hotel

Run company's own pet product pop-up stores



WHAT WE DO?



FROM-NONE

Gift by Nature, From None To Nature

'From None To Nature'

This is BGT company's own cosmetic brand, developing healthy skin care products based on naturalism, using only natural extract itself.

We have 4 extracts, Centella Asiatica Extract, Houttuynia Cordata Extract, Calactomyces Ferment Filtrate, Artemisia Capillaris Extract for the skin care product. Skincare and Base products are coming up soon.

www.fromnone.co.kr



WHAT WE DO?



SWING DOG

Guardians are pet's universe and everything. Swing My Pet!

Like Eating More Than to Playing Minimum effort for our precious pets

Special snacks for our picky and underfed children. Swing Dog premium freeze-dried cracker

We have chicken · duck · dried-fish · cow-liver · salmon freeze-dried crackers

Pet healthcare products are coming up soon.



About 3PL

3PL is an act of reducing logistics costs by entrusting some or all of the logistics process to a professional company. We, BGT Company, are also specialized in 4PL which provides services of added values such as labeling and repackaging.













Warehouse Storage

Keep the products in best conditions by offering safe and clean environment

Stock Management

Provides the delicate and accurate service by inspection system while import and export

Quantity Capability

Handle various quantities in a fast way by using own equipments

Labeling Inspection

Offer additional values by various labeling system





Eco-friendly Paper Wrapping

As the awareness of environmental issues are growing, consum ers are paying more attention on the eco-friendly companies. Fo r them, eco-friendly packaging materials are available



Biodegradable Parcel Bags

Various types of cushioning materials such as air caps, papers are available for the appropriate packaging system.



Reducing Product Damage by Replacing Boxes

If the original box has been damaged, repackaging is available to prevent the product damages as your request.

Partener

03

Channel & Process

03 OUR CHANNEL

PARTNER



30 Direct & franchise stores in Japan

Entering Japanese cosmetic market through professional importers and distribution venders

Entering and managing Japanese o nline platforms and offline markets such as LOFT · PLAZA · Donkihote

Entering U.S. cosmetic stores and online market

Entering online platforms & online vendors

Along with K-POP popularity, Interest in K-BEAUTY is increasing Entering U.S. online platforms

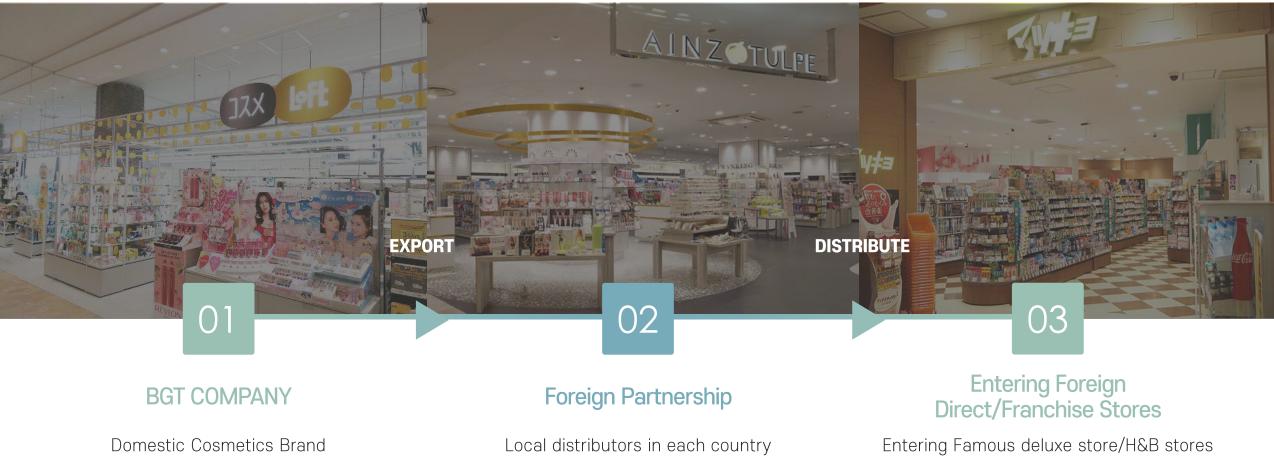
Expanding Southeast Asia exports

Exports through local cosmetic distributors with the interest in Korean whitening products

Entering cosmetic stores in Vietnam and Thailand Entering Southeast Asia online platforms

03 OUR CHANNEL

PARTNER



Entering convenience stores through vendors



04 CONTACT US

BGT COMPANY



Korean Cosmetic Distributor OEM/ODM Agency

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- Warehouse

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THANK YOU

orean Cosmetic Distributor & OEM/ODM Agency